

November-December 2024



#### **Year-End Boost for Your Business**

It's November—the perfect time to invest in your growth, strengthen your skills, and connect with our community. Whether you're wrapping up a <u>course</u> or looking for fresh insights, we're here to support your journey. This season, we challenge you to take one more step: **commit to finishing one more course** and **join us for a coffee chat with the PG&E Supply Chain Responsibility Team.** 

Below, you'll find our recommended courses to help you elevate your business as we close out the year. Let's make the final months of 2024 count—together!

A special shout out to our team member **Christina Ross** for joining our October Coffee Chat and sharing invaluable insights on the importance of environmental sustainability for suppliers. You will find the report here.

## PG&E Supply Chain Responsibility



SUPPORTING PEOPLE, PLANET AND CALIFORNIA'S PROSPERITY



### **Course Recommendations**



RFP Response with Marianne Ellis: This course builds upon the foundations laid in the first module RFP Readiness, and offers practical strategies and techniques to excel in creating successful RFP responses. Avoid common mistakes that could cost you crucial points, potentially leading to a lost bid opportunity. Enroll today!



### Developing an Environmental Management System (EMS) with Elizabeth Shanley: Environmental sustainability is good for the planet and good for business. Learn how to

planet and good for business. Learn how to document your environmental commitment and priorities, and describe how you will measure your environmental impact and progress. Enroll today!





# Manny Estrada CTC Conferences



I thoroughly enjoyed this course and gained valuable insights. now feel confident and well-prepared to handle any RFP that comes our way. With the knowledge and resources I've acquired, I'm excited to apply what I've learned and approach future RFPs with a new level of expertise and efficiency.



### **PG&E Supply Chain Responsibility Events**



PG&E Senior Leaders spoke about the company's future, how we plan to build a climate-resilient system for California's future, and how small and diverse businesses can help us achieve this goal.

PG&E's Supply Chain Responsibility Team hosted our **2nd Annual Business Summit** this past month. This event brought together over 300 small and diverse businesses, prime suppliers, PG&E leaders, and community-based organizations-- We were even lucky enough to see some TAP Community members!





Attendees were invited to network with PG&E Prime Suppliers to find opportunities for subcontracting, as well as connect with more PG&E teams and local community-based organizations. The event was a huge success!

Check out our <u>Events Calendar</u> for our upcoming events.\_

### Monthly Coffee Chats

November: Fri, 11/15 at 11-11:30 am PT Special Guest: Sonia Amato, Sourcing and Contracts Specialist, Materials and IT, PG&E

December: Fri, 12/13 at 11-11:30 am PT Special Guest: Richard Ho, Category Leader. Principal, Transportation Services,

PG&E

Hosted by the PG&E Supply Chain Responsibility Program Manager, Makena Cristiano.



You must be a community member to RSVP. It's easy to join:

- 1. Log in to the PG&E TAP.
- 2. Enroll in a course of your choice.
- 3. Look out for the community invitation in your email.
- 4. Accept the invitation, and you're good to go! Check out the posts and conversations on the <a href="News Feed">News Feed</a>. RSVP for the coffee chat directly on the platform.

### **Future Course Suggestions**



We welcome your **feedback and suggestions** for future courses. Share your thoughts on course topics that interest you the most. Whether it's business, technology, supply chain, management systems, or any other topic, we want to hear from you.

Submit your ideas today!

As always, PG&E is committed to an inclusive supply chain. Diverse suppliers include small business enterprises (SBEs) and enterprises owned by women (WBE), minorities (MBE), service-disabled veterans (DVBE), lesbian, gay, bisexual, and transgender individuals (LGBTBE), and persons with disabilities (PDBE).

Our Learning Management System (LMS), available through our Technical Assistance Program (TAP), is designed specifically to deliver user-friendly training modules tailored for small and diverse businesses like yours. With topics ranging from safety and sustainability to RFP success—we strive to enhance your success within the corporate supply chain.

Thank you for your continued support!

PG&E Supply Chain Responsibility Team

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