



Welcome to Fall: A Season of Growth

As the leaves begin to turn, so too do the opportunities for growth. This fall, we're thrilled to see our community step up to the challenge, eager to build their skills and strengthen their businesses. **PG&E's RFP Success Cohort**, led by the renowned Marianne Ellis, has just launched. This intensive 4-week program is not only equipping participants with crucial **RFP readiness skills**, but also fostering powerful connections between businesses and PG&E. The response has been tremendous—**35 businesses** have joined the inaugural cohort, bringing their passion and drive to every session.

RFP Success Cohort

35 Fellow Businesses=New Partnerships/Resources!

Logos included: PIT Assistant, Pangea, KMT Technical Services, NOVO COMMUNICATIONS, HUSTLE & GROUND, CROWN STREET FILMS, A LIGHTING COMMERCIAL, RIVEO CREATIVE, Sensing Places interactive, KADDAS ENTERPRISES INC., ING CO, Maria Gonzalez Studio, The Gardella Group, VADORE ATHLETIC TRAINING, AIRX, The VIVID LEADER, PRECISION, forwar, EN POINTE IT SOLUTIONS, THE PATRIOT GROUP, FeaturesFirst, globafly, JB's HIGH VOLTAGE, LHA, feelswell experiences, STIVER inc, IMPRINT EVENTS GROUP, Coast to Coast, sunROSE group inc., Goals2Life, TRIUMPH TECHNOLOGY GROUP, L2 Solutions, and CORDOBA CORPORATION.

This kind of engagement reminds us why we do what we do: supporting businesses in their pursuit of success and readiness to do business with large corporations, with PG&E and beyond. Whether you were able to join this cohort or are looking for future opportunities, we're committed to helping you reach your goals. **Your success matters**, and we'll continue to design programs that directly align with your interests.

PG&E TAP Community members are the first to know about any future events, new courses, and cohort opportunities. Join us in the community, if you are not a member yet.

This month we also saw an increased number of registrations on our platform. To our **new business owners**, welcome! Now is the perfect time to take action—**enroll in a new course**, explore the **community platform**, and be sure to mark your calendar for our **upcoming virtual coffee chats** with the PG&E Supply Chain Responsibility Team. These events are an invaluable chance to connect with the sourcing experts from PG&E and your peers, sharing insights that can propel your business forward.

We look forward to supporting you on your learning journey. As always, each out to us at info@pgetap.com for any inquiries and feedback.

See you on the platform!

Course Recommendations



RFP Readiness with Marianne Ellis: This course details the start of the RFP readiness process —**Be RFP Ready and Go/No-Go.** These steps can help you get ahead of your competition.

[Enroll Now](#)



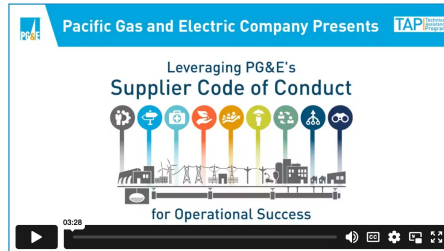
The Basics of Crisis Communications with Barbara Wichmann: Learn how you can mitigate a potential crisis by having a proactive crisis communications plan.

[Enroll Now](#)



Strategies for Unlocking Subcontracting Opportunities with Sheila Bright: Discover how you can bring value and niche expertise to prime suppliers by entering the corporate supply chain as a subcontractor. Review **real-life examples plus tools and resources** that will help you plan and execute on your plan to compete in the marketplace.

[Enroll Now](#)



Discover **PG&E's Supplier Code of Conduct.** This informative course will help you meet corporate expectations on labor, ethics, health and safety, and the environment. **Not a PG&E supplier?** This course still applies to you. Use the guidance in this training to help you establish or enhance your own code of conduct.

[Enroll Now](#)

Are You a Community Member? Join Today!

We encourage you explore the other offerings at the PG&E's Technical Assistance Program, sign-up for a [course](#), and join the [community](#). As a member you are also

invited to attend our monthly coffee chats to network with the PG&E Supply Chain Responsibility team and special guests from PG&E Sourcing.

PG&E TAP COMMUNITY

Monthly Coffee Chats

Not a community member yet? It's easy to join.

The PG&E TAP platform offers a **community** where you can interact with other members. **To join, you must opt in.**

1. Log in to the [PG&E TAP](#).
2. Enroll in a [course](#) of your choice.
3. **Look out for the community invitation in your email.**
4. Accept the invitation, and you're good to go! Check out the posts and conversations on the [News Feed](#).

Join us to connect with special guests and network with the PG&E Supply Chain Responsibility Team.

September: Friday, 9/27 at 11-11:30 am PT
Special Guest: Linda Xu, Category Leader, Shared Services, Sourcing, PG&E

October: Friday, 10/25 at 11-11:30 am PT
Special Guest: Richard Ho, Category Leader, Principal, Transportation Services, PG&E

Hosted by the PG&E Supply Chain Responsibility Program Manager, Makena Cristiano.



RSVP Today!

Future Course Suggestions



We welcome your **feedback and suggestions** for future courses. Share your thoughts on course topics that interest you the most. Whether it's business, technology, supply chain, management systems, or any other topic, we want to hear from you.

[Submit your ideas today!](#)

As always, PG&E is committed to an inclusive supply chain. Diverse suppliers include small business enterprises (SBEs) and enterprises owned by women (WBE), minorities (MBE), service-disabled veterans (DVBE), lesbian, gay, bisexual, and transgender individuals (LGBTBE), and persons with disabilities (PDBE).

Our Learning Management System (LMS), available through our Technical Assistance Program (TAP), is designed specifically to deliver user-friendly training modules tailored for small and diverse businesses like yours. With topics ranging from safety and sustainability to RFP success—we strive to enhance your success within the corporate supply chain.

Thank you for your continued support!

PG&E Supply Chain Responsibility Team

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