

July-August 2024

Welcome to our July-August Newsletter! We are excited to announce our inaugural cohort course, PG&E's RFP Success Cohort with Marianne Ellis from September 3rd-27th. This exciting 4-week program will help you build RFP Readiness skills and provide an invaluable opportunity to network with your peers and PG&E. We understand how crucial RFP success is for your business, and we're here to support you every step of the way.

#### Who should apply?

We have 24 spots available for business owners and professionals who are ready to dive deep into their RFP Readiness and learn in community. The application process is first come first serve basis. As members of the PG&E TAP community, you will have priority. Applications open on July 16th on <a href="mailto:pgetap.com">pgetap.com</a>.

Beyond the new cohort course, we hope you sign-up for an upcoming virtual coffee chat, enroll in a new course, and engage with us on our community platform to maximize your learning experience.

As always, we are here to support you, reach out to us at info@pgetap.com for any inquiries or feedback.

Have a great summer!

### News from the PG&E Supply Chain Responsibility Team



Register here to learn more about PG&E's support of our North Coast region!

#### Small and Diverse Business Engagement: Delivering for our Hometowns

Supply Chain Responsibility Consultant, Lizzy Larman, has done a fabulous job connecting with our Regional Directors to organize events for local small and diverse businesses across PG&E's territory. These meetings have included information regarding PG&E's partnership with local stakeholders to deliver the best results to our customers, resources for small businesses to save on energy bills, and PG&E's plans for the future of our supply chain.

RSVP by July 11th: The Small and Diverse Business Engagement event will be held in Santa Rosa, California on 7/16.

# Coming Soon: PG&E's RFP Success Cohort

Mark your calendars for September 3-27th!

We are thrilled to have Marianne Ellis, CEO/Co-Founder of CEO Success Community, leading our upcoming RFP Success Cohort! Marianne's expertise and dedication to empowering small and diverse businesses make her the perfect guide to help you win more RFPs and grow your business.

This special 4-week cohort experience will provide you with the tools and strategies you need to succeed. With interactive live sessions

Do you want to win more RFPs?

Join PG&E's RFP Success Cohort!
Applications open 7/16

and a supportive peer network, you'll be ready to tackle any RFP with confidence.

24 spots available and applications open on July 16th on the PG&E TAP Community Platform!

## **Course Recommendations**



RFP Readiness with Marianne Ellis: This course details the start of the RFP readiness process —Be RFP Ready and Go/No-Go. These steps can help you get ahead of your competition.

## Enroll Now



Developing an Environmental Management System (EMS) with Elizabeth Shanley:

Environmental sustainability is good for the planet and good for business. Learn how to document your environmental commitment and priorities, and describe how you will measure your environmental impact and progress.

**Enroll Now** 



Introduction to Business Relationship Models with Sheila Bright: Discover how subcontracting, value-added resellers, joint ventures, and strategic alliances can propel your growth.

#### Enroll Now



Discover PG&E's Supplier Code of Conduct.

This informative course will help you meet corporate expectations on labor, ethics, health and safety, and the environment. **Not a PG&E supplier?** This course still applies to you. Use the guidance in this training to help you establish or enhance your own code of conduct.

**Enroll Now** 

### **Monthly Coffee Chats**

Join us to connect with special guests and network with the PG&E Supply Chain Responsibility Team.

July: Friday, 7/26 at 11:00-11:30 am PT Special Guest: Janetta Tarter, Category Leader, Power Generation, Sourcing, PG&E August: Friday, 8/30 at 11:00-11:30 am PT Special Guest: Paula Arhar, Category Leader, Nuclear Service Contracts, Sourcing, PG&E

Hosted by the PG&E Supply Chain Responsibility Program Manager, Makena Cristiano.



## Are You a Community Member? Join Today!



PG&E TAP COMMUNITY

Not a community member yet? It's easy to join.

The PG&E TAP platform offers a **community** where you can interact with other members. **To join**, **you must opt in**.

- 1. Log in to the PG&E TAP.
- 2. Enroll in a course of your choice.
- 4. Accept the invitation, and you're good to go! Check out the posts and conversations on the News Feed.

### **Future Course Suggestions**

We welcome your **feedback and suggestions** for future courses. Share your thoughts on course topics that interest you the most. Whether it's business, technology, supply chain, management systems, or any other topic, we want to hear from you.



Submit your ideas today!

As always, PG&E is committed to an inclusive supply chain. Diverse suppliers include small business enterprises (SBEs) and enterprises owned by women (WBE), minorities (MBE), service-disabled veterans (DVBE), lesbian, gay, bisexual, and transgender individuals (LGBTBE), and persons with disabilities (PDBE).

Our Learning Management System (LMS), available through our Technical Assistance Program (TAP), is designed specifically to deliver user-friendly training modules tailored for small and diverse businesses like yours. With topics ranging from safety and sustainability to RFP success —we strive to enhance your success within the corporate supply chain.

Thank you for your continued support!

PG&E Supply Chain Responsibility Team

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